



#### **POST-EVENT REPORT**

SUNDAY 3<sup>RD</sup> MAY 2015 CONRAD DUBAI

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#### THANK YOU

Motivate and Panacea Publishing would like to extend our thanks and appreciation to our sponsors for what was a hugely successful evening celebrating the very best in the travel and tourism industry.

We hope you thoroughly enjoyed your evening, and we look forward to working with you again in the future.

Thanks again,

**The Motivate Events Team** 









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#### YOU ARE INVITED..

Over 300 guests joined us to celebrate as 37 awards were presented on the evening.



























Official



#### THE VENUE

#### CONRAD DUBAL

Located in the heart of the buzzing financial and shopping district of Dubai, Conrad Dubai offers elegantly furnished accommodation with panoramic views and the ballroom facilities are world class with the added feature of indoor car display capabilities.

Dubai World Trade Centre is a two-minute walk away and with the *Business Traveller* Middle East Awards taking place on the eve of Arabian Travel Market, the location suited many of our overseas guests.

Special thanks goes to Maria, Linda and the team at Conrad Dubai for all their support.























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### GUEST OF HONOL

#### LAURENCE LLEWELYN-BOWEN

Our 2015 special guest was British television personality and international designer, Laurence Llewelyn-Bowen – best known for launching the BBC's Changing Rooms in 1995. Since then Laurence has become the 'go-to' presenter for home style TV concepts in the UK and now Asia, America and Australia. His ability to inspire and energise viewers is legendary and has helped make him not only one of TV's favourite faces but also an extremely successful businessman with a lucrative international business portfolio.

However, it is also Laurence's razor sharp wit and infectious humour that has kept him on top of the presenting game for 20 years. The high regard in which he is held has meant that he's the UK TV channels' favourite presenter for coverage of iconic national events such as Her Majesty The Queen's Jubilee, Her Majesty's birthday celebrations, The Chelsea Flower Show, Royal Ascot and the Royal Academy Summer Exhibition.















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### EVENT BRANDING

Sponsors logos were placed on all event collateral including; the invitations, photo backdrop, table top branding, screens, ballroom banners and the menu.















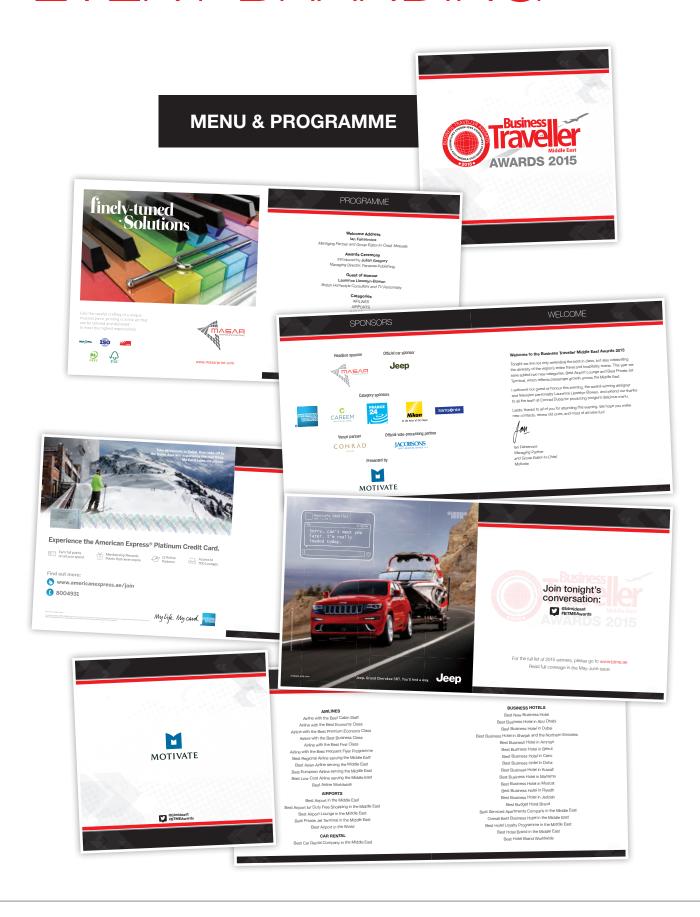








#### EVENT BRANDING





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### EVENT BRANDING



A car hanger was placed inside each valet car as a reminder for guests to check online for further details about the award winners.







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Headline sponsor Masar Printing and Publishing presented the first five awards of the evening, represented by Faisal Salem Bin Haider, Executive Director, Printing and Distribution Sector at Dubai Media Incorporated.

















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Official car sponsor Jeep placed 2 cars in the ballroom, where guests were able to get close-up views whilst enjoying the cocktails before the awards ceremony started.





Best Airport in the World was presented to Singapore Changi Airport by Adil Tair -Director of Marketing, FCA Middle East whilst Best Car Rental Company in the Middle East was presented to Hertz by Salvatore Pisani, Sales Director at FCA Middle East.









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Mazin Khoury, CEO of American Express Middle East, presented flydubai with their inaugural win of Best Regional Airline Serving the Middle East. Usman Arif, Head of UAE, Lebanon & Jordan & Head of MENA Strategic Partnerships, congratulated Dubai International Airport for winning Best Airport for Duty Free Shopping in the Middle East and Graziela Martin, VP of Merchant Business at American Express Middle East, was welcomed to the stage to present Etihad Guest with the Best Frequent Flyer Programme and Best Hotel Brand in the Middle East to Jumeirah.



































France 24 placed decorative LED colour changing globes onto each table. Odile Franc, Distribution and Development Director for Europe & Hospitality presented the prestigious Best New Business Hotel Award to Sofitel Downtown Dubai as well as Best Business Hotel in Abu Dhabi to Jumeirah at Etihad Towers, Best Budget Hotel Brand to Holiday Inn and Best Serviced Apartment Company to The Ascott.

























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Shaji Shanmughan, Category Manager for Photography at Grand Stores presented Best Business Hotels to the InterContinental Jeddah and Riyadh. Grand Stores also presented the Best Airport in the Middle East award to Dubai International Airport.





































Sathyan Veetil, Department Manager for Luggage Division at Grand Stores, presented the prestigious award of Overall Best Business Hotel in the Middle East to Jumeirah at Etihad Towers, and another award was presented to Rotana Rewards for Best Hotel Loyalty Programme in the Middle East.







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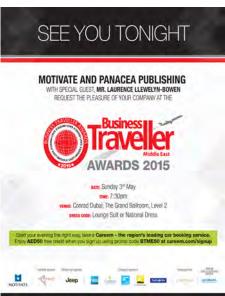






Tariq Sanad, Head of Sales and Marketing at Careem, presented Etihad Airways with a new award this year -Best Airport Lounge in the Middle East. Al Bateen were also commended with the award for Best Private Jet Terminal in the Middle East (another new award). Careem set up an informative backdrop in the pre-function area, and a reminder note was also added to the 'See you tonight' emailers that were sent out the morning of the event encouraging guests to book a Careem car.













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Our official voteprocessing partner Jacobsons, was represented by Ashley Jacob, Director of Jacobsons Direct Marketing Services. Ashley presented two awards on the evening, Best Business Hotel in Amman to Four Seasons and **Best Business** Hotel in Beirut to InterContinental Hotel Phoenicia Beirut.







Official car sponsor









Category sponsors











### MARKETING

#### **MEDIA PLAN**

ADVERTISING	VEHICLE	DETAILS		П	:D		IV	IVIANUI				AP	UIL			IVI	AI		JUNE					VALUE (US\$)
			1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	5	
Print - Voting	Business Traveller Middle East	FP						- 1	l															\$13,000.00
	Gulf Business	FP						1																\$13,000.00
	Golf Digest	FP																						\$13,000.00
	Campaign	FP		1																				\$6,500.00
	The Week	FP								1														\$13,000.00
Print - Nominees Announced	Business Traveller Middle East	FP										1	l											\$6,500.00
	Gulf Business	FP										- 1	ı											\$6,500.00
	Emirates Man	FP										1	ı											\$6,500.00
	Golf Digest	FP																						\$6,500.00
	Campaign	FP									1													\$6,500.00
	The Week	FP										1	1											\$6,500.00
Print - Winners Announced	Gulf Business	FP															1			10	PS			\$13,000.00
	Business Traveller Middle East	FP														1 [	PS			10	PS			\$13,000.00
	Golf Digest	FP																						\$13,000.00
	The Week	FP																	1					\$13,000.00
	Campaign	FP																	1					\$13,000.00
Email Marketing	GB, BTME and Campaign database	EDM	1				1				1				1									\$26,000.00
Newspaper	The National - travel section	Strip ad		1								1												\$7,600.00
Online	gulfbusiness.com	MPUs	1								1													\$13,000.00
Social Media	Twitter/FB with Shortlist/Winners											1		1					1					\$18.00
PR																								
Events Listings	Campaign, Dubai Calendar etc										1								1					\$13,000.00
Press Releases	Business and Industry Specific													1					1					\$13,000.00
Customised Email	Sent to nominees								1				1											\$13,000.00
Business Traveller	Editorial Winners Coverage																		4					\$26,000.00
TOTAL																								\$280,618.00
	·																							

A 5-month media plan valued at over \$280,000 across print, digital & social media supported the event



**PRINT ADS** 

The ads ran in Business Traveller Middle East, Gulf Business, Campaign Middle East and The Week from February to June.



























#### MARKETING

#### **The National**

**PRINT AD** 





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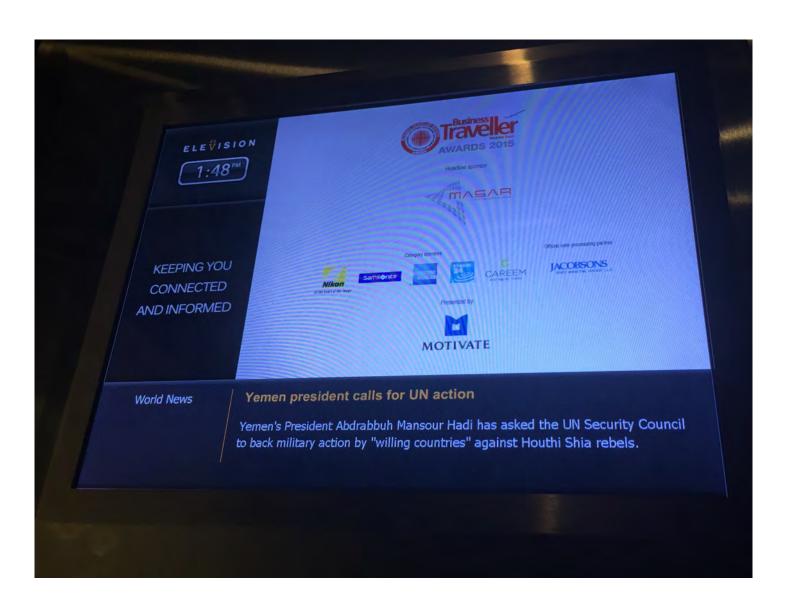






Official vote-processing partner

### MARKETING



Elevision lift advertisement ran across Dubai Media City and Dubai Financial districts.







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Official

#### PRE-EVENT COVERAGE



The voting form was sent out with the March and April 2015 edition of Business Traveller Middle East.

Votes were received in the thousands both by voting slips and online via www.btme.ae



























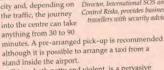
# PRE-EVFN ORIAL COVERAGE



#### SECURITY WATCH: NA

As the largest economy in East Africa and with good commercial and charter connections across Africa, Kenya is a long-established hub for business. However, there are a number of challenges associated with travel

to its capital, Nairobi. The Jomo Kenyatta International Airport is located east of the city and, depending on the traffic, the journey into the centre can take anything from 30 to 90



Crime, both petty and violent, is a pervasive issue and criminals are often armed. Perception of wealth is the primary factor in most incidents, so maintaining a low profile, minimising ostentatious displays of valuables, selecting secure accommodation and local knowledge of proposed

areas of visitation are essential assets for travellers.
The threat posed by terrorism is an enduring concern with the Somalia-based Salafi-jihadist group, Al-Shabaab, the primary threat source. Whilst most incidents are lower level and usually confined to low-income districts not regularly visited by business travellers, the threat of a larger scale attack remains credible. These risks are manageable with pre-travel assessment of your itinerary, appropriate choice of accommodation and a trusted and trained local driver.

Travel around the city is possible in Kenatco taxis, a state-owned company. These can be organised through hotels but avoid hailing them down on the street. At night it is advisable to travel by vehicle for even the shortest of journeys, ensuring the doors are locked (and again, no valuables on display). Fares for taxis should be agreed in advance. They may seem pricey relative to the quality of the vehicles, but it is much preferred to the alternative. Accommodation options abound in Nairobi,

with the most suitable dependent on the location with the most suitable dependent on the location in which you will conduct business. The more appropriately resourced of these will have a 24/7 security presence conducting vehicle, person and luggage screening in addition to possessing adequate stand-off distance from main roads.



#### **Conrad Dubai to host Awards**

THE COUNTDOWN is on for the Business Traveller Middle East Awards 2015, which will be held at Conrad Dubai on May 3. Vote for your favourite airlines, otels and car hire operators online at btme.ae



#### Operators set alarms for Apple Watch

AIRLINES AND HOTELS across the travel spectrum are preparing for the

AIRLINES AND HOTELS across the travel spectrum are preparing for the launch of the much-heralded Apple Watch on April 24.

IHG's translator app will provide travellers with on-the-go translations. The app will cover the watch's nine initial launch countries and can translate from English into 12 languages. Formal, casual and slang settings are available. The app can be downloaded free from the App Store and Google Play.

Emirates claims it will be the first MENA airline to offer an Apple Watch app, which is designed to complement its iPhone app. Available in English, German and French initially, passengers will be able to review upcoming trips, access flight and airport information and sync with Apple Passbook.

Fellow partner Qantas will also have its app ready, providing similar

access light and alreoft information and sync with approviding similar Fellow partner **Qantas** will also have its app ready, providing similar information as well as lounge access details and FFP account summaries.







APRIL 2015 13

**BUSINESS TRAVELLER MIDDLE EAST APRIL 2015** 



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Category sponsors















## ONLINE PRE-EVENT COVERAGE

A microsite was created for users to vote for their preferred hotels, airports, airlines and car rental companies.







**ONLINE VOTING SITE** 

www.btme.ae



www.gulfbusiness.com

Banners were placed on both GulfBusiness.com and CampaignME.com to promote voting.





www.CampaignME.com



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Airline with the Best Cabin Staff **EMIRATES** 



Airline with the Best Economy Class **EMIRATES** 



Airline with the Best Premium Economy Class **QANTAS** 



Airline with the Best Business Class **QATAR AIRWAYS** 



Airline with the Best First Class **EMIRATES** 



Airline with the Best Frequent Flyer Programme **ETIHAD GUEST** 



Best Regional Airline serving the Middle East flydubai



Best Asian Airline serving the Middle East SINGAPORE AIRLINES



Best European Airline serving the Middle East **BRITISH AIRWAYS** 



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Best Low-cost Airline serving the Middle East **AIR ARABIA** 



Best Airline Worldwide **EMIRATES** 



Best Airport in the Middle East **DUBAI INTERNATIONAL AIRPORT** 



Best Airport for Duty Free Shopping in the Middle East **DUBAI INTERNATIONAL AIRPORT** 



Best Airport Lounge in the Middle East **ETIHAD DIAMOND** FIRST CLASS, ABU DHABI INTERNATIONAL AIRPORT



Best Private Jet Terminal in the Middle East **AL BATEEN EXECUTIVE AIRPORT** 



Best Airport in the World SINGAPORE CHANGI **AIRPORT** 



Best Car Rental Company in the Middle East **HERTZ** 



Best New Business Hotel SOFITEL DUBAI DOWNTOWN



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Best Business Hotel in Abu Dhabi **JUMEIRAH** AT ETIHAD TOWERS



Best Business Hotel in Dubai JW MARRIOTT MARQUIS **HOTEL DUBAI** 



Best Business Hotel in Sharjah and the Northern Emirates THE WALDORF ASTORIA

**RAS AL KHAIMAH** 



Best Business Hotel in Amman **FOUR SEASONS AMMAN** 



Best Business Hotel in Beirut INTERCONTINENTAL HOTEL PHOENICIA BEIRUT



Best Business Hotel in Cairo **CAIRO MARRIOTT** 



Best Business Hotel in Doha **ORYX ROTANA** 



Best Business Hotel in Kuwait **HILTON KUWAIT** 



Best Business Hotel in Manama INTERCONTINENTAL **REGENCY BAHRAIN** 





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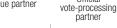












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**IACOBSONS** 



Best Business Hotel in Muscat
AL BUSTAN PALACE,
A RITZ-CARLTON HOTEL



Best Business Hotel in Riyadh



Best Business Hotel in Jeddah INTERCONTINENTAL JEDDAH





Best Budget Hotel Brand **HOLIDAY INN** 



Best Serviced Apartments Company in the Middle East THE ASCOTT



Best Hotel Loyalty Programme in the Middle East 
ROTANA REWARDS



Overall Best Business Hotel in the Middle East

JUMEIRAH

AT ETIHAD TOWERS



Best Hotel Brand in the Middle East **JUMEIRAH** 



Best Hotel Brand Worldwide
INTERCONTINENTAL HOTELS
GROUP



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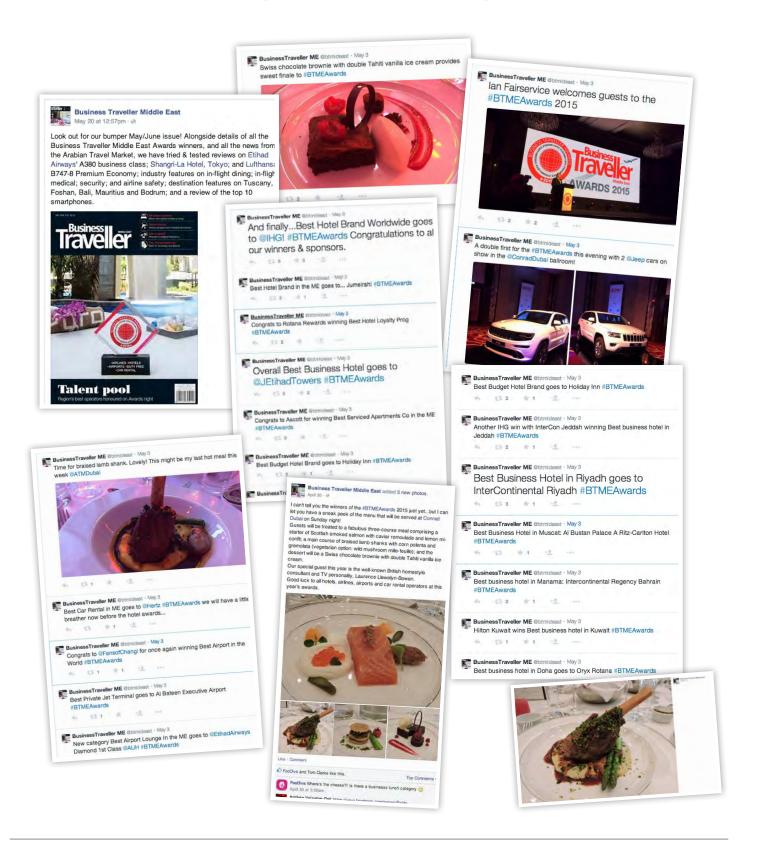








# LIVE EVENT SOCIAI MFDIA LIPD





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### POST-EVENT COVERAGE

POST-EVENT WINNERS AD



The double page spread advert ran in Business Traveller Middle East, Gulf Business, The Week and Campaign.

























# OST-EVENT TORIAL COVERAGE

#### **BUSINESS TRAVELLER MIDDLE EAST MAY/JUNE 2015**









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# ST-EVENT RIAL COVERAGE





flydubair









service on board its growing fieet.
In another welcome first, Low-cost-come-personaum artine flyodaba-worked best Regional Artine Serving the Middle East, after it Isanched 23 near course in 2014, while Air Araba excelled in the dedicated low-cost steppory.
Other artine winners included
Quantas, a first time winner at this year's awards. Outline winners of this year's awards. Outline winners of children winners and children wards.

awards, (Airline with the Beet Premium Economy Class); Singapore Airlines (Res Asian Airline Serving the Middle East); and British Airways (Best European Airline Serving the Middle East). Dabai International Airport, now the world's leading airport for international passengers, won Best Aurport in the Middle East and Dubai Duty Free once



**BUSINESS TRAVELLER MIDDLE EAST MAY 2015** 

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### OST-EVFN ORIAL COVERAGE



again received the Best Airport for Duty Free Shopping In The Middle East award.

It was 'business as usual' with Best Airport in the World as Singapore Changi Airport retained its premier position while Hertz won Best Car Rental Company in the Middle East.

In the hotel categories, InterContinental Hotels Group repeated its success of last year, walking away with six accolades. Property wins comprised InterContinental Hotel Phoenicia Beirut, InterContinental Regency Bahrain, InterContinental Riyadh and InterContinental Jeddah, while Holiday Inn won Best Budget Hotel Brand and IHG picked up Best Hotel Brand Worldwide.

Jumeirah Etihad Towers collected two prestigious awards, Best Business Hotel in the Middle East and Best Business Hotel in Abu Dhabi, and the luxury operator also collected Best Hotel

Brand in the Middle East. Sofitel Dubai Downtown won Best New Business Hotel and both Marriott and Hilton had two successes each – with JW Marriott Marquis Dubai winning Best Business Hotel in Dubai and Cairo Marriott winning the Cairo category, and The Waldorf Astoria Ras Al Khaimah and Hilton Kuwait winning the Sharjah/ Northern Emirates and Kuwait categories respectively.

Four Seasons Amman won the Amman category and Rotana Rewards was voted Best Loyalty Programme in the Middle East. Ian Fairservice, Motivate's

Managing Partner and Group Editor-in-Chief, said:"Middle East airlines and hotels continue to set the service standards and this year's winners reflect the ordinary dynamism of both industries regionally."

28 MAY-JUNE 2015



#### ORLD'S

Laurence Llewelyn-Bowen shared his thoughts on Dubai, design and travel shortly before the awards began

I'm quite old school, I like to break doing in Asia with the launch of the House of Laurence in Singapore and China, I like to come to Dubai for a couple

of days and go on again.

Travel has become such a casual thing. Iravel has become such a castalege – but it's such a phenomenal privilege – it's not a right – and trying to get it over and done with, as if it's a bitter pill, really misses the point. We are so ridiculously lucky.

I'm a businessman and I know you can move things around and give yourself more space which is very important – it makes you a lot happier and more fulfilled. I find 15 or 16 hours in a plane extremely uncomfortable even though they're so much more comfortable than they used to be.

We're looking at bringing the House of Laurence to Dubai and hope to bring The Apartment home show too – it's X-factor meets Changing Rooms. The Apartments has created a global niche (the winner wins \$500,000). I'm now making several series with the BBC, one I think will be lovely – it's like a'who do you think you are?' for your house.

I am enormously proud and fond of this region. I found out a few months ago, on my mother's side, we were in the ago, on my mother's state, we were it the merchant navy and used to come to Dubai 100 years ago. One of the reasons I love it today is it is the world's best designed city. Most cities – London, Paris, Rome, cities in the US – they are made, they're built. in the OS – they are made, they re built. In Dubai, there's so much change, and an enormous amount of commitment to the way things look and as a designer, I find that incredibly exciting.

The Gulf hit a bit of a slump six or recoult int a bit of a siting six of seven years ago when there was this sudden insecure espousal of international. Asian beige which is a disaster in this context. When you're in a hotel room looking out over desert you don't want to be surroused by the set of the action. to be surrounded by desert colours. I like the Jumeirah Zabeel Saray, it's taken the opulence and given it a historical basis. The secret to creating an experience that's rich and dense is to understand the legacy and this hotel has done it well.

The industry now understands there's a tremendous chic to the understated – but not in that sort of crazy dated late 90s minimalist way but in a more bo-ho way. Dubai is now a designed city which fulfils as many colours of design as there are on the palette Another reason I love Dubai is you can

Another reason I love Dubai is you can check into a hotel, look out the window and see a couple of plots that are just sand, and know the next time I come back, they will be something, I's like a crucible, and watching a civilisation happen.

What's really coming through now is choice. It's the centre of the world and if

it's going to service such a cross-section of population, it has to give people

ifferent experiences.

I fly Emirates because they give me that I fly Emirates because they give me that ability to leap-frog more or less anywhere. They have it right – there's a sophisticated, 'grown-upness' to the offering – and logistically, as I live in the Cotswolds, I can use London Heathtrow or Birmingham. It's amazing how in one generation the boundaries have been blown to pieces, but let's not lose sight travel is a privilege.

#### **BUSINESS TRAVELLER MIDDLE EAST MAY 2015**









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# POST-EVENT ONLINE COVERAGE









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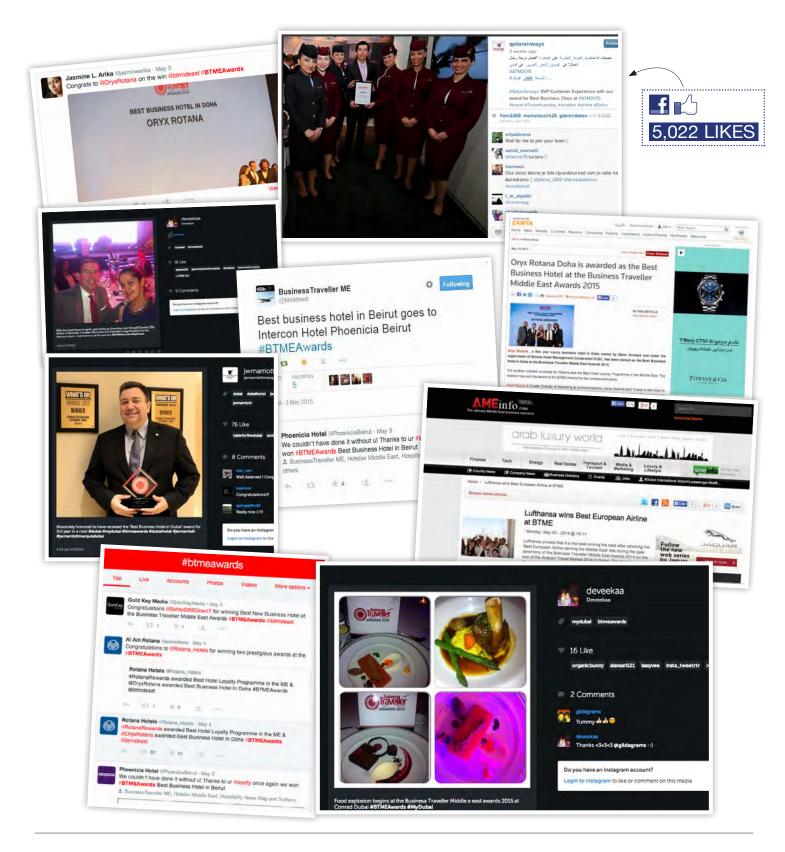




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# POST-EVENT ONLINE COVERAGE





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