

POST-EVENT REPORT



instax TOSHIBA



















THANK YOU





Motivate would like to extend our thanks and appreciation to our sponsors and partners for a hugely successful evening, celebrating the very best of the nightlife industry.

We hope you enjoyed the event and we look forward to working with you in the future.

Thanks again, Motivate Events Team.

CATEGORY SPONSORS























YOU ARE INVITED...

More than 850 guests joined us to celebrate the success of the UAE's nightlife industry.

The guest list consisted of nominees, industry professionals, sponsors and *What's On Nightlife Awards* guests.

The general public also had the opportunity to attend the event by purchasing allinclusive packages,







DIGITAL INVITE



WHATSON CLICK MERE TO FIND OUT MORE

AUDIO VISUAL PARTNER TELECOM PARTNER





PRESENTED BY



instax TOSHIBA











THE VENUE...







BARASTI, LE MÉRIDIEN MINA SEYAHI BEACH RESORT

The world famous Barasti Beach has always been on of the city's most vibrant bars. Now better than ever after huge renovations, the popular beach bar is now home to a pool on the lower deck and a multi-storey car park.

Barasti boasts a vast outdoor seating area with views of the Arabian gulf and the Dubai Marina skyline. It's spacious beach allowed What's On to set up a grand stage for the awards and entertainment while the rest of the beach was set up with VIP tables, sponsor displays and standing areas. The pool deck hosted to guests who had purchased the all-inclusive packages, while the bar area was dedicated to nominees.













AUDIO VISUAL PARTNER







PRESENTED BY



PARTY PEOPLE

Dubai's nightlife crowd was present at Barasti Beach in full force, celebrating the nightlife industry's best talents.

























PARTY PEOPLE

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EVENT BRANDING

Sponsor logos were visible on all event branding, including an impressive giant photo backdrop, table top light boxes, stage and on the free standing branding.















CATEGORY SPONSORS



















EVENT BRANDING

Sponsor logos were visible on all event branding, including an impressive giant photo backdrop, table top light boxes, stage and on the free standing branding.































HEADLINE SPONSOR

Titan Energy Drinks presented the VIP tables with gift bags, and their displays were placed throughout the venue giving the attendees ample access to the brands three flavours.

Hostesses were at the entrance of the beach, allowing welcomed guests to sample Titan's range of products ahead of the awards and entertainment.

They had the most prominent branding positions pre, during and post event.





























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BEVERAGE SPONSOR



African + Eastern showcased their premium vodka brands Beluga and Cavalli. The Jägermeister bar was also a hit with guests.

Jason Dixon, General Manager UAE On-Trade at African & Eastern presented the award for Best Outdoor Bar to Treehouse.





























CATEGORY SPONSOR

FUJ!FILM instax

Fuji Film Instax encouraged attendees to create direct prints from their new hybrid instax square SQ10. Guests were able to snap their What's On Nightlife Awards memories, and #instaxme in order to enter the draw to win an SQ10.

Jamsheer Abdul Nazar, FujiFilm Brand Manager from Grand Stores along with Samantha Brett, Marketing Manager from FujiFilm Middle East presented the awards for three categories:

Best Comedy Gig to DXB Laughs Presents Kevin Bridges.

Best Urban Night to The List at Billionaire Mansion.

Best House/Techno Night Event to Vibe Series.





























CATEGORY SPONSOR

TOSHIBA

Toshiba displayed their latest products, demonstrating their new brand range.

Santosh Varghese, Vice President & General Manager of Digital Products & Solutions presented two awards on the night:

Best Local Band/Act to Hollaphonic.

Best International Set to Solomun at Blue Marlin Ibiza UAE.



























CATEGORY SPONSOR

Moonshine's display at the event gave attendees the chance to win a three-month subscription to their app for the price of AED3.



Sylvia Youssef & Fabian Magnago, Managing Directors of Moonshine, presented the following two categories:

Best Ladies' Night to Mahiki, Jumeirah Beach Hotel. Best Party brunch to Wanderlust, JW Marriott Marquis.































AUDIO VISUAL PARTNER

Audio Visual partner, ShowTech, managed the production of the stage, sound and lighting for the What's On Nightlife Awards.

Kawaljeet Sign, Head of Department of Video presented the award for Best Festival to Sole DXB.













CATEGORY SPONSORS





















TELECOM PARTNERS

Our telecom partners, The Wifi Guys, provided the venue with WIFI for the duration of the awards. Guests had free access to ensure that everyone was on top of their 'posting' game without having to use their own data.





















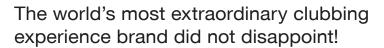






ENTERTAINMENT PARTNER

Clowns, dwarfs, contortionists, stilt walkers, sword swallowers, fire eaters and mixologists were all on show for the evenings main performance - Cirque le Soir.































VOTING PROCESSING PARTNER

Our vote processing partners, Jacobsons Direct, took charge of the voting for our two public categories; Best Ladies' Night and Best Party Brunch.

Ashley Jacobs, Director at Jacobsons Direct, presented the award for Best Live Music Venue to The Irish Village.



























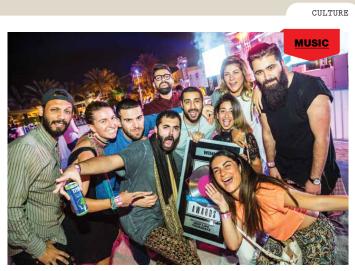




PRE-EVENT EDITORIAL COVERAGE

WHAT'S ON

MAY 2018 ISSUE



After-dark heroes

The countdown is on to the What's On Nightlife Awards 2018

from the first ever What's On Nightlife Awards and the UAE's music and nightlife community is already buzzing after 2018's nominees were revealed last month. After very lengthy debate and a few verbal fisticuffs, the What's On team finally managed to whittle the longlist of nominees over 18 categories down to the final shortlist, which you'll find over at WhatsOn.ae.

From the best urban night and karaoke bar to the best outdoor bar. best DJ, to top techno night and the year's best newcomer, these categories get to the heart of the matter and the middle of the dancefloor, recognising

the people and places that really make our weekends - and often school nights come alive.

Open to the public as well as industry players and the nominees, our awards ceremony -

taking place this year at Barasti Beach – is a midweek shindig that brings everyone together to celebrate good music and good times. And we're suspecting it will get pretty raucous, with many a headache the next morning.

Join the nominees this April. Entrance to the year's biggest nightlife awards party is absolutely free and includes huge discounts off house drinks (and a free next-day sick note for your boss.)

VOTE NOW!

We're letting you play judge and jury in two categories. That's right; two categories are open to a public vote! You'll decide which venue wins:





Skip over to WhatsOn.ae to vote for your favourites. Voting closes on March 31. Get to it and make your

Seyahi Beach Resort, Dubai, free. Taxi: Barasti Beach. whatson.ae/ nightlife

03.2018_What's On_95













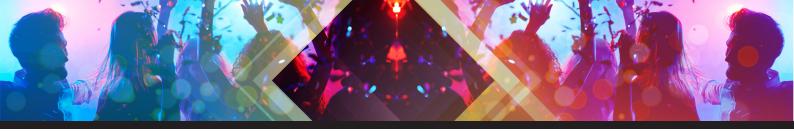












WHAT'S ON - EDITORIAL COVERAGE

MAY 2018 ISSUE



























PRE-EVENT MARKETING

MEDIA PLAN

MEDIUM	VEHICLE	DETAILS	JAN		FEB			MARCH					APRIL				М	ΑY		INSERTS	VALUE ¢	TOTAL \$
			4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	INSERIS	VALUE \$	TOTAL \$
PRINT ADVERTISING TICKETS FOR SALE	WHAT'S ON DUBAI	FP				1														1	\$3,750	\$3,750
	CAMPAIGN	FP	1			1														2	\$5,000	\$10,000
	WHAT'S ON ABU DHABI	FP				1														1	\$3,750	\$3,75
	EMIRATES MAN	FP				1														1	\$6,000	\$6,000
	STUFF	FP				1														1	\$4,000	\$4,000
PRINT ADVERTISING VOTE NOW	WHAT'S ON DUBAI	FP								1										1	\$3,750	\$3,750
	CAMPAIGN	FP							1											1	\$5,000	\$5,000
	WHAT'S ON ABU DHABI	FP								1										1	\$3,750	\$3,750
	EMIRATES MAN	FP								1										0	\$0	\$1
	STUFF	FP								1										1	\$4,000	\$4,000
PRINT ADVERTISING NOMINEES ANNOUNCED + LINE UP	WHAT'S ON DUBAI	FP												1						1	\$3,750	\$3,75
	CAMPAIGN	FP											1		1					2	\$5,000	\$10,000
	WHAT'S ON ABU DHABI	FP												1						1	\$3,750	\$3,75
	STUFF	FP												1						1	\$4,000	\$4,000
PRINT ADVERTISING WINNERS ANNOUNCED	WHAT'S ON DUBAI	FP																1		1	\$3,750	\$3,750
	CAMPAIGN	FP													1					1	\$5,000	\$5,000
	WHAT'S ON ABU DHABI	FP																1		1	\$3,750	\$3,750
	STUFF	FP																1		1	\$4,000	\$4,000
DIGITAL MARKETING: TICKETS FOR SALE	WHAT'S ON	E-SHOT(90,000)	1	1				1				1								4	\$19,800	\$79,20
	STUFF	E-SHOT(11,500)	1		1			1				1								4	\$2,530	\$10,12
	STUFF.TV/ME	LEADERBOARD (100,000 IMPRESSIONS)	1	1				1				1								4	\$7,500	\$8,90
	WHATSON.AE	MPU (200,000 IMPRESSIONS)	1	1				1				1								4	\$17,800	\$17,80
	STUFF.TV/ME	MPU (100,000 IMPRESSIONS)	- 1	1				1				1									\$8,900	\$8,90
DIGITAL MARKETING: WINNERS ANNOUNCED	WHAT'S ON															1				1		
EXTERNAL DIGITAL MARKETING: TICKETS FOR SALE	GULF NEWS	MPU (100,000 IMPRESSIONS)		1					1			1									\$40	\$12,00
	KHALEEJ TIMES	MPU (100,000 IMPRESSIONS)		1						1		1								3	\$35	\$10,50
	PLATINUM LIST	E-SHOT(40,000)	- 1			1				1			1							4	\$8,800	\$35,20
RADIO: TICKETS FOR SALE	VIRGIN	15 SECOND SLOTS-14 SPOTS						1	1	1	1									4	\$450	\$25,20
	DUBAI 92	15 SECOND SLOTS-14 SPOTS							1	1	1	1								4	\$125	\$7,00
	DANCE FM	15 SECOND SLOTS-14 SPOTS							1	1	1									3	\$125	\$5,25
ELEVISION: TICKETS FOR SALE	DUBAI MEDIA CITY & BUSINESS BAY	15 SECOND SLOTS							1	1	1	1								4	\$2,725	\$10,90
TOTAL																				65	\$140,830	\$312,970

























PRINT ADVERTS

The print advertisements were placed across the Motivate portfolio:

Campaign

Issue #228 - January 28, 2018

Issue #229 - February 11, 2018

Issue #230 - February 25, 2018

Issue #233 - April 8, 2018

What's On Dubai

February 2018

March 2018 April 2018

What's On Abu Dhabi

February 2018

March 2018

April 2018

Gulf Business

February 2018

Stuff

February 2018

March 2018

April 2018

Good

April 2018









MOONSHINE







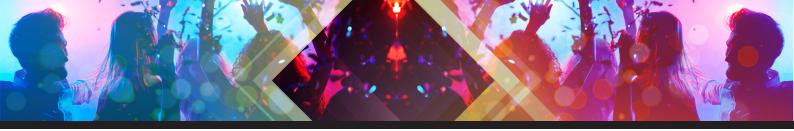












GULFNEWS

NEWSPAPER ADVERTS

(DIGITAL BANNERS)

The marketing campaign promoting the awards was live on Gulf News website from April 25, 2018 through to the event

> **MPU** 250,000 **IMPRESSIONS**





HALF PAGE 250,000 *IMPRESSIONS*











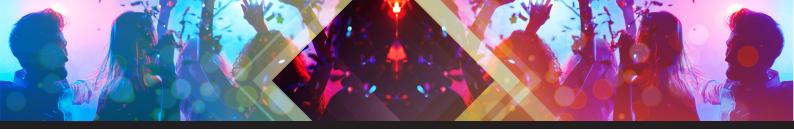












ELEVATOR ADVERTISING

A campaign ran across the Elevision lift screens in Dubai Media City and Business Bay networks from April 11, 2018 through to the event.



























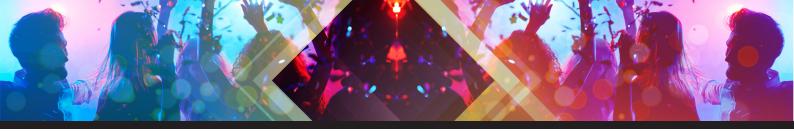












CINEMA ADVERTISEMENT

A What's On Nightlife Awards cinema advert ran on all screens in the below cinemas, from 8th April till 1st May.

Mall of the Emirates Mirdiff Mercato Marina Mall

On-screen cinema advert. (30 seconds)











































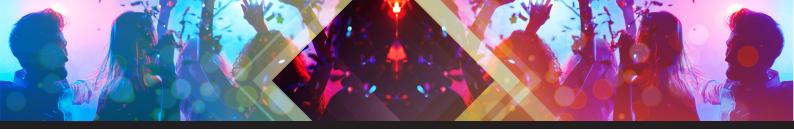






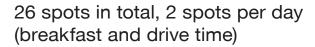






RADIO AD

Adverts aired on Dubai 92 and Virgin radio for 3 weeks. (10th April - 2nd May)







WHAT'S ON NIGHTLIFE AWARDS RADIO

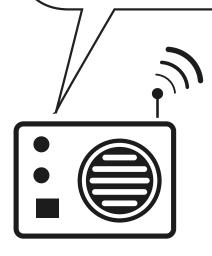
What's On is throwing a party and you're invited.

The What's On Nightlife Awards in association with Titan

Energy Drinks takes place on May 2nd at Barasti Beach.

All-inclusive packages start at 150 dirhams.

Visit whatson dot ae forward slash nightlife awards for more.







CATEGORY SPONSORS

















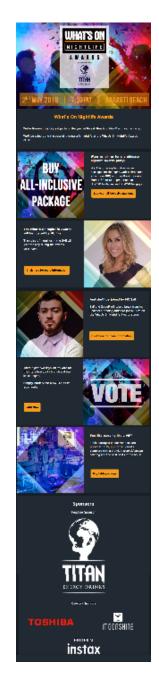


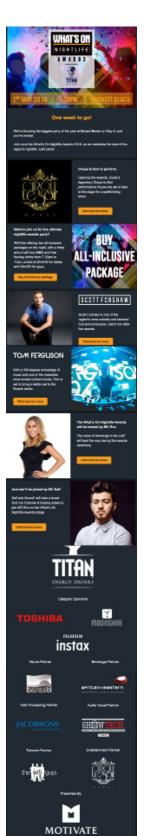
EDMs

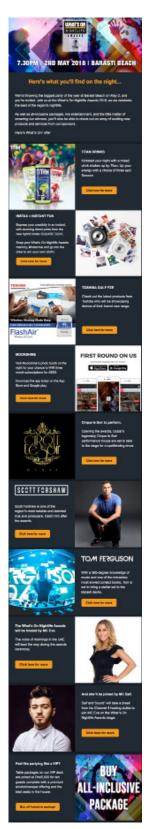
E-mail blasts were sent to the What's On database of 264,359 people on April 5, April 18, April 25 and April 30.

> **EDM Total** 264,359

IMPRESSIONS

















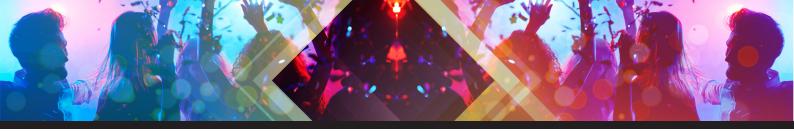








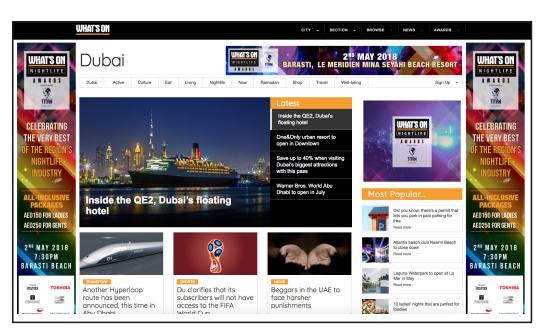




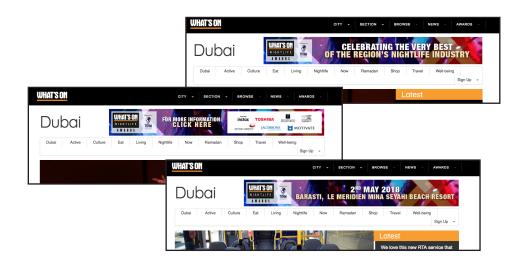
DIGITAL BANNERS

Digital banners promoting the event were live on whatson.ae, fourfourtwoarabia. com, golfdigestme.com and campaignme.com from April 25, 2018 through to the event.

> **HOMEPAGE TAKEOVER** 235,531 **IMPRESSIONS**



LEADERBOARD 974,167 **IMPRÉSSIONS**





CATEGORY SPONSORS













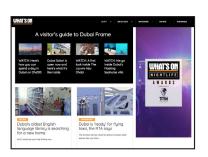


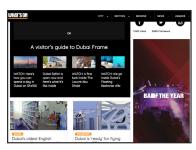


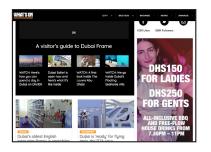


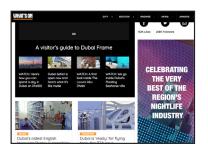
HALF PAGE 377,224 *IMPRESSIONS*

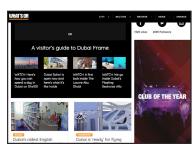


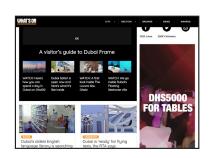




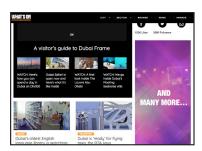


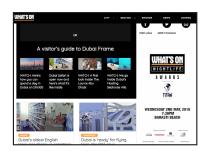




























MPU 372,002 *IMPRESSIONS*













































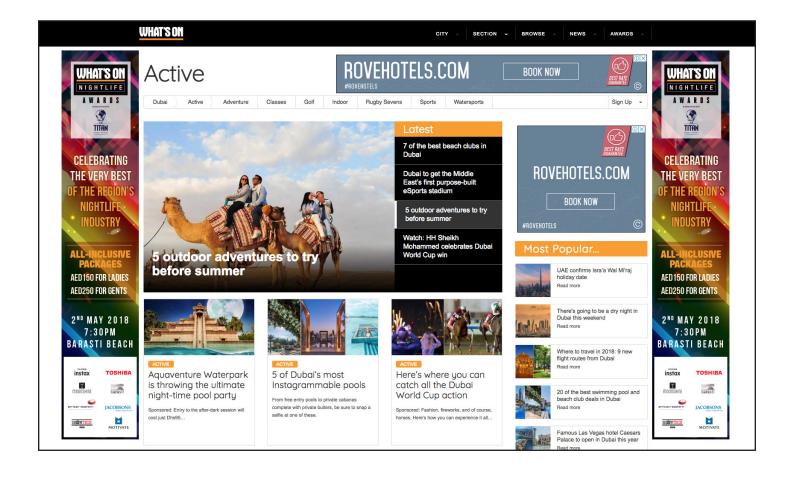








SKIN 220,432 **IMPRESSIONS**











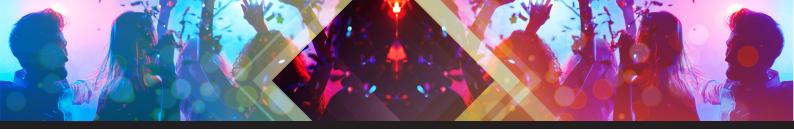












SOCIAL MEDIA

Facebook

Many posts were uploaded from the What's On team, Barasti (venue) and guests, pre, during and post event. Below is a small selection.























































TELECOM PARTNER VOTE PROCESSING PARTNER





Instagram

The What's On team marketed the event through instagram and twitter months in advance.

























































Twitter











CATEGORY SPONSORS















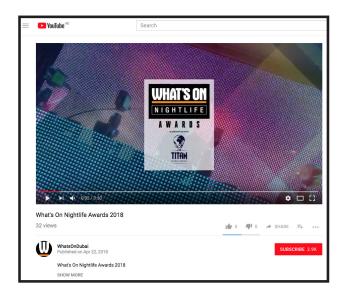


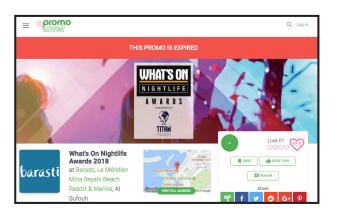




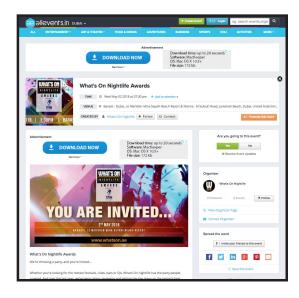
ONLINE COVERAGE

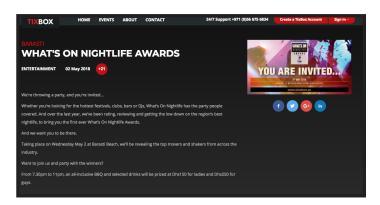
The What's On team marketed the awards through other online mediums, including youtube, allevents, promolover and tixbox.











CATEGORY SPONSORS



















WINNERS



BEST DJ JIXO & DANZ



BEST LOCAL BAND/ACT **HOLLAPHONIC**



BEST INTERNATIONAL DJ SET **SOLOMUN BLUE MARLIN IBIZA UAE**



BEST FESTIVAL SOLE DXB



BEST CONCERT/GIG 117 LIVE, ED SHEERAN **AUTISM ROCKS ARENA**



BEST COMEDY/GIG **DXB LAUGHS, KEVIN BRIDGES DUBAI WORLD TRADE CENTRE**



BEST HOUSE/TECHNO EVENT VIBES SERIES



BEST LIVE MUSIC VENUE THE IRISH VILLAGE







MOONSHINE













WINNERS



BEST KARAOKE VENUE **LUCKY VOICE**



BEST PUB MCGETTIGAN'S JLT



BEST BEACH CLUB **ZERO GRAVITY**



BEST OUTDOOR BAR TREEHOUSE DUBAI



BEST LADIES' NIGHT **MAHIKI**























WINNERS



BEST PARTY BRUNCH WANDERLUST JW MARRIOT MARQUIS



BEST URBAN NIGHT THE LIST BILLIONAIRE MANSION



NEWCOMER OF THE YEAR **SOHO GARDEN**



BAR OF THE YEAR WHITE DUBAI



BAR OF THE YEAR **LOCK STOCK AND BARREL RIXOS PREMIUM, JBR**























POST-EVENT EDITORIAL COVERAGE

WHAT'S ON DUBAI - EDITORIAL COVERAGE

JULY 2018 ISSUE



























WHAT'S ON NIGHTLIFE AWARDS







BEST URBAN NIGHT

BEST COMEDY GIG

BEST INTERNATIONAL DJ SET



BAR OF THE YEAR LOCK, STOCK & BARREL JBR

CLUB OF THE YEAR WHITE DUBAI Our biggest award of the

WHAT'S ON NIGHTLIFE AWARDS

06.2018_What's On_45

VOTED FOR BY YOU, OUR READERS

BEST BEACH CLUB

"ZERO GRAVITY ALWAYS MANAGES TO OFFER SOMETHING NEW TO DUBAI'S PARTY CROWD"

44_What's On_08.2018



BEST PUB

BEST KARAOKE VENUE













PRESENTED BY











AUDIO VISUAL PARTNER TELECOM PARTNER VOTE PROCESSING PARTNER

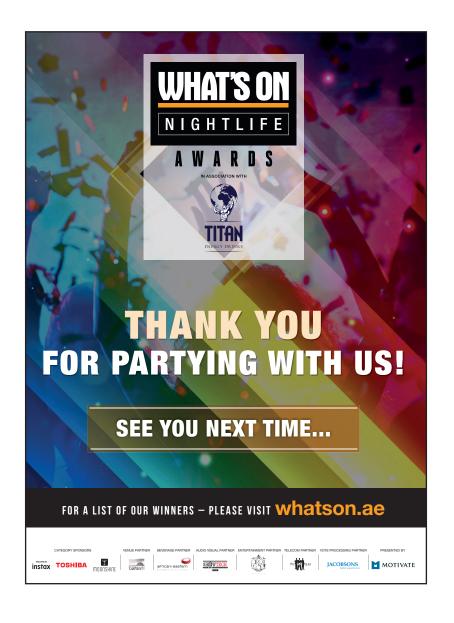


POST EVENT MARKETING

PRINT ADVERT

WHAT'S ON

MAY 2018 ISSUE













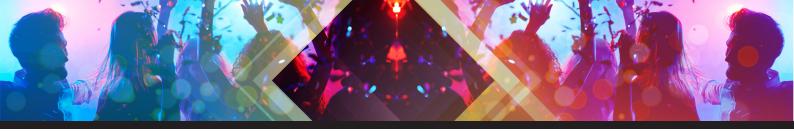












EDMs

What's On Nightlife Awards winners emailer was sent to the What's On database / the past nominees lists and registrants lists. (170,000)



CATEGORY SPONSORS















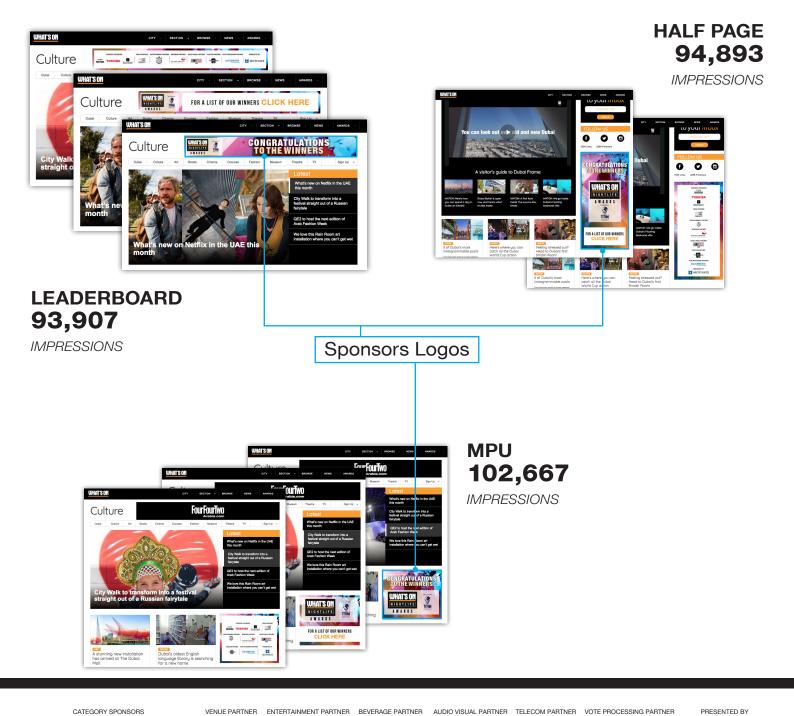






DIGITAL BANNERS

Digital banners promoting the winners were live on whatson.ae from May 3, 2018 until May 13, 2018.













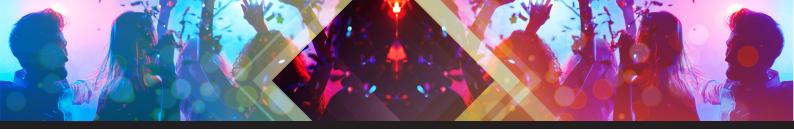










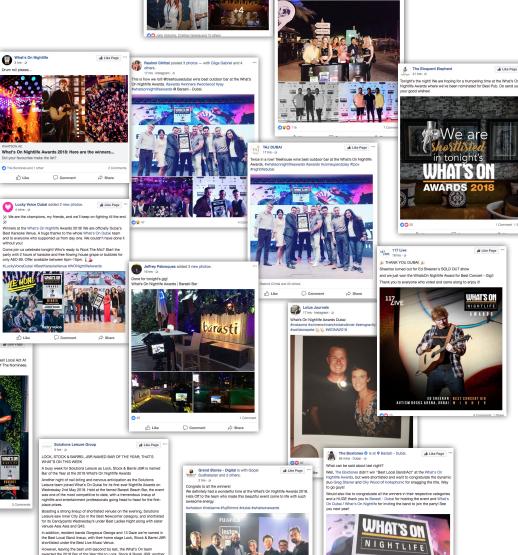


SOCIAL MEDIA

#WONIGHTLIFE

Social media was bombarded with postevent congratulatory coverage through Facebook, Instagram and Twitter.













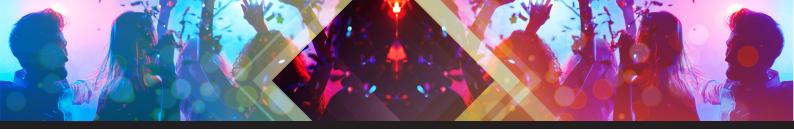












INSTAGRAM











TWITTER

























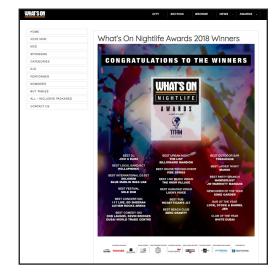
AUDIO VISUAL PARTNER TELECOM PARTNER VOTE PROCESSING PARTNER







ONLINE COVERAGE



































SPECIAL THANKS TO OUR SPONSORS

IN ASSOCIATION WITH



CATEGORY SPONSOR







VENUE PARTNER











AUDIO/VISUAL PARTNER

VOTE PROCESSING PARTNER

TELECOM PARTNER



























